

DON'T LEAVE MONEY ON THE TABLE!



➤ *Without me you're leaving money on the table for the builder.*

➤ *New home builders give incentives for agents who sell their product; I give it to you.*

Why: I'm building a business on referral. I have no problem with walking away from money today for good word-of-mouth tomorrow.



I have given as much as \$11,000 to the buyer; let's see if we can beat that record!

FIND A HOME WITH A REALTOR BONUS OR INCENTIVE; I'LL GIVE IT TO YOU! I'LL EVEN REBATE 1% OF THE AGREED SALES PRICE TO YOU AT CLOSING—WHAT OTHER AGENT WILL DO THAT? REFER ME TO SOMEONE ELSE AND I'LL EVEN DO MORE!!

- **This is in addition to the buyer's incentives the builder will offer you!**
- **No luck finding homes with a "realtor bonus" -I'll give you a portion of my commission.**

Let me help you find the gold!



LET ME TEACH YOU HOW TO LOOK FOR THE POTS OF GOLD:

WITH 18 YEARS REAL ESTATE INVESTING I SPECIALIZE IN THE INVESTOR MARKET. I OFFER CASH FLOW ANALYSIS, KNOWLEDGE OF TAX IMPLICATIONS, ADVICE ON HOW TO STRUCTURE FINANCING AND MUCH MORE. I KNOW THE MULTI-FAMILY MARKET—REFER THAT INVESTOR TO ME! I OFTEN TEACH A REAL INVESTMENT SEMINAR HERE IN SAN ANTONIO. PLEASE RSVP IF YOU WANT TO ATTEND OR WANT A CLIENT TO ATTEND.

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